

Promisec is Key to IT Security and Responsiveness at Large US. Commercial Bank with Fast-Growing Private Clientele

One of the largest commercial banks in the U.S. is a growing presence in a unique—and underserved—market niche throughout the New York metropolitan area: Private Clients. Private Client offices focus on serving the financial needs of privately owned businesses, their owners, and senior managers. The bank's elite Private Client Group represents the best talent, support, products, and resources the bank has to offer—with the goal to combine small-bank responsiveness with large-bank experience and capabilities.

With its vast network of endpoints—and the critical nature of its business—the bank's Chief Security Officer (CSO) saw the value in Promisec's solutions immediately, describing his decision as a "no brainer." Key to that decision:

- Promisec is agentless, eliminating the inherent problems associated with installing and managing multiple agents and competing solutions.
- Promisec offers "very fast" real-time visibility and reporting.

According to the bank's CTO, "Our IT philosophy is to outsource almost everything. However, with the exception of anti-virus protection, we do manage our desktops internally. We had the capability to run some reports, but it was a difficult process—and by the time we got them, they were so far out of date, they were irrelevant.

"We knew we didn't have complete visibility into our endpoints. It made us nervous. For instance, we had questions about corporate policy compliance. And it was impossible for us to measure the effectiveness of our vendor's anti-virus management."

"Visibility provided by Promisec filled a huge hole in knowing what was going on in our environment for us."

Promisec Relieves IT Stress

Today, this bank's CTO is sleeping better. Promisec is delivering speedy, real-time visibility into 100% of the network endpoints enabling the IT department to manage right down to the registries.

What's more, Promisec is enabling IT to run various inspections, including:

- Anti-virus compliance—keeping its outsourcer credible and reliable.
- Number and location of open USB ports
- Hardware and software inventory, including version control.

And, Promisec is also providing powerful auto-remediation capabilities to manage broken agents for mission-critical tools such as anti-virus protection remotely, saving time, travel, and resources.



Elite Services Call for Elite Solutions

According to a recent Promisec research study conducted on nearly 100,000 endpoints across 25 companies, 23% of endpoints fail a compliance check for critical agents that should appear as deployed, enabled, and up-to-date.

Promisec's comprehensive endpoint management capabilities provide broad proficiencies and value across many functions of IT management.

Few organizations have more critical IT needs than banking institutions. Yet, Promisec enables this organization to meet its vital IT responsibilities to its elite clientele with an optimal number of staff because Promisec solutions make them more effective, and allows them to work remotely—a significant cost-saver.

Easy, Cost-Effective Security Across Entire Enterprises

For this New York banking institution, Promisec addresses a broad scope of security threats including:

- Uninstalled, disabled, misconfigured and out of date IT and security solutions
- Unmanaged machines including virtual machines
- Compliance issues for internal IT and security policies and industry regulations
- Patch and hotfix validation
- Unauthorized applications
- Unauthorized mobile storage and other potentially dangerous devices
- Unauthorized connectivity to the Internet

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About Promisec®

By providing unique agentless solutions that deliver unprecedented visibility, Promisec guarantees 100% accuracy for the IT business deliverables of service management, compliance, and power management. Using patented agentless technology, Promisec does more than monitor and manage endpoints. Promisec proactively analyzes and fixes IT endpoint issues, particularly those associated with Microsoft infrastructure. Promisec resolves endpoint problems with fast, right-click or self-healing remediation in a matter of minutes with minimal, if any impact on the network or endpoints.

Promisec optimizes IT operational efficiency by lowering cost and increasing accountability. By proactively overseeing everything installed and not installed on the endpoints, Promisec empowers a higher level of accountability by enabling existing IT management and security solutions to actually work as promised. Promisec is a privately held company with headquarters in Israel and offices in New York, India, and Paris. Our customers include Forbes Global 2000 companies and other organizations in the manufacturing and service industries as well as government and health care institutions.